Citrix. Customer Success

CONSULTING

Expert help to accelerate successful outcomes across your entire Citrix journey.

High-value results optimized for your specific goals, delivered on a simple, fixed-price model.



Every Citrix solution moves through five repeating stages: Plan, Build, Rollout, Manage and Optimize.

Every stage contains opportunities and milestones to boost the value your solutions deliver to the organization and to users.

Citrix Consulting Kits enable high-value outcomes across each stage to illuminate and accelerate your path forward.



Citrix Consulting Kits What they do and what you get

Citrix Consulting Kits are designed to highlight and address the unique needs of your environment in each stage of the Citrix Success Loop.

This ensures you hit the key milestones that keep your implementation moving forward and maximizes the value of your investment.

Want to learn more about Citrix Consulting Kits or explore customization options?

Speak to a Citrix Consulting sales rep today. \rightarrow



1. The Plan Kit

Discover the goals, use-cases and business objectives that will drive your organization forward and identify the potential risks that threaten your desired outcomes.

What you get:

A clear plan for the next evolution of your Citrix solution.

Including

- Requirements Analysis
- Conceptual environment design
- Detailed Configuration Blueprint
- Technical requirements summary
- Key findings presentation



2. The Build Kit

Configure and test your new solution for the best results.

What you get:

A fully functional production environment designed to meet your goals.

Including

- Citrix Infrastructure Build and Configuration
- Image Creation & App Deployment
- Quality Assurance (QA) testing
- Current architecture diagram
- Environment configuration summary
- Key findings presentation



3. The Rollout Kit

Implement and fine-tune your solution so your users get the most value, as quickly as possible.

What you get:

An expedited launch of your Citrix solution, primed to maximize user adoption.

Including

- Readiness strategy workshop
- Production rollout support to find and mitigate usage blockers
- Expert guidance toward prioritized rollout planning
- Post-launch, on-demand rollout support



4. The Manage Kit

Maximize value and minimize management overhead in one turnkey solution.

What you get:

Complete, optimal and ongoing management of your Citrix solution by experts that free you to focus on creating value.

Including

- Citrix-led administration
- Environment monitoring and event management
- Incident response and remediation



5. The Optimize Kit

Improve the ways your solutions meet your stated business and end-user goals.

What you get:

Clear actions to measurably improve how your Citrix solution serves your business goals.

Including

- Baseline environment health check
- Prioritized configuration updates to support your goals
- Risks & Recommendations report detailing key findings of assessment and quantifying improvements

Consulting add-ons

You can customize each Citrix Consulting Kit with additional deliverables to meet the needs of your environment and your specific goals

Consulting Kit	Optional Add-Ons		
Plan	Complex Datacenter Additional data center sites, regions and vendors, with disaster recovery (DR) plans and additional images.	Advanced Use Case Unique user customization for specific needs, with advanced WEM configuration and analytics indicators and policies.	Advanced Migration Strategy Design Comprehensive migration planning to transition from an on-premises environment to a Citrix DaaS environment, including:
	Detailed Design		High-level review of the current environment
	Detailed documentation around enriched use cases, user groups and advanced requirements with specifics across all layers of the design deliverable.	Advanced Access Layer On-premises access tier for owned StoreFront and Gateway deployments.	Additional definition of up to eight use cases
			Comprehensive migration plan for up to ten user groups, and more
Build	Complex Datacenter Deployment for additional resource locations and images.	Advanced Use Case Baseline policies for unique requirements, with advanced WEM configuration and analytics indicators and policies.	Citrix Provisioning (PVS) Build Configuration and infrastructure support for PVS farms and servers.
	Advanced Access Level On-premises access tier for owned StoreFront and Gateway deployments.	Detailed Runbook Documentation Detailed guides to manage and operate your Citrix DaaS environment.	
Rollout	Additional Rollout Support More comprehensive assistance for complex rollout requirements.	Detailed Runbook Documentation Detailed guides to manage and operate your Citrix DaaS environment.	Advanced Migration Rollout Design Detailed use-case migration plan, adoption blocker resolution and legacy platform retirement.
Manage	Enhanced Application Management Management of the policy and Organizational Unit (OU) structure of your Citrix Environment. Supported migration of virtual images for up to 5000 users.	Tenant Management Management of the cloud tenant that supports your Citrix Environment. Includes: Microsoft Azure, Google Cloud Platform, and Amazon Web Services.	Application Security Management Stay up to date with the latest protections through deployment and maintenance of application security policies.
Optimize	Additional Risk Remediation More assistance in remediating risks and communicating results.	Multimedia Optimization Create up to two optimized Citrix multimedia policies for enhanced media performance.	Session Recording Implementation End-to-end set-up and configuration of session recording solution.
	Security & Networking Assessment Detailed technical assessment and review of your ADC environment as it pertains to Citrix DaaS.	Policy & WEM Performance Optimization Implement new Citrix policies and integrate Workspace Environment Management (WEM) performance optimizations.	Azure VDA Cost Optimization Validate current Azure VM sizing and utilization with improvement recommendations.

Citrix Consulting Services in action

A Consulting customer snapshot

Read the full story \rightarrow

Who:

The state government of Illinois.

Why:

A once-in-a-generation shift to remote working, sparked by COVID-19.

What:

A team of Citrix Consulting architects to help scale up a CVAD solution from 3,000 to 30,000 remote workers.

Results:

Secure, zero-trust access to in-office computers.

20-fold increase in accommodating remote workers.

Enabled immediate support for an urgent public safety directive from the Governor of Illinois.

A national crisis transformed into an opportunity to modernize and prepare the state's IT environment for the future.



Citrix Consulting dramatically sped up the planning and implementation of our infrastructure as well as resolved problems we were encountering when applying our business solutions."

Joan Sanchez, Senior IT Manager, Eurofred

Source: TechValidate TVID: F0B-969-3E3



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