

Citrix Customer Story

A new golden age for Apronics through Citrix

Company Name
Apronics

Industry
ICT

Location
South Africa

Based in Gauteng province, Apronics is a leading South African information and communications technology solutions provider, boasting more than 30 years of ICT consultancy experience.

THE PROBLEM: A pandemic-provoked transition

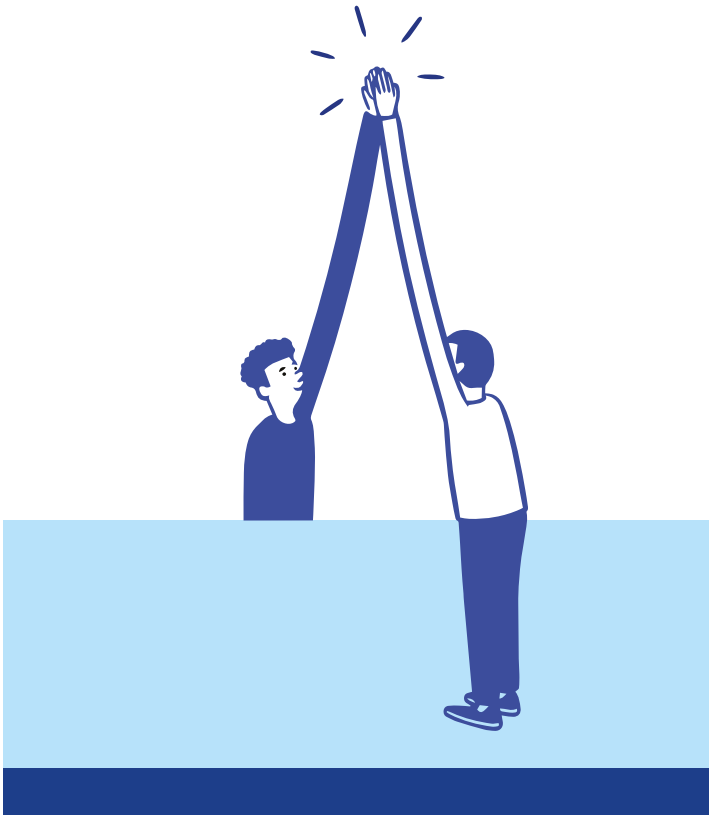
Before the pandemic, 30% of Apronics employees still worked on desktop computers. Most staff were not equipped to work outside the office. South Africa's strict lockdown and social distancing guidelines forced the company's IT team to plan, design, test and implement a work-from-home technology platform that was flexible enough to cover a remote working model while staying secure enough to protect its data and apps.

"Our admins were already stretched thin."

Jacques Bodenstein, Lead, Compute and Platform at Apronics.

CITRIX'S SOLUTION: A flexible cloud-based hybrid working environment

- **Citrix DaaS** securely delivered access to users' apps and data regardless of time, network, devices, or work locations.
- **Citrix Security Analytics** detected anomalies in user behavior and flagged them, enabling IT to mitigate risk.
- **Citrix ADC** load-balanced network traffic.
- **Citrix SD-WAN** replaced the Apronics VPN technology to improve performance and scale for remote site connectivity.



“Since we have implemented our Citrix solution, the feedback has been universally positive.”

Jacques Bodenstein, Lead, Compute and Platform at Apronics.



THE RESULT: Universally positive feedback

- **Enhanced services:** Citrix solutions enabled the company to make manageability easier, provide budget relief and deliver better services.
- **Platinum Citrix business partner:** Apronics has become expert at implementing and managing tech, and advocates similar solutions for its customers.
- **Savings and better performance:** Citrix SD-WAN improved performance and scale for remote site connectivity and saved money on bandwidth.
- **Customizable security controls:** Apronics is now able to maintain comprehensive visibility into its environment.
- **Improved user application experiences:** Citrix SD-WAN provides high-performance and reliable network connectivity for virtual apps.

“When it was all said and done, we had almost zero business impact from transitioning employees to a work-from-home model. The reason for that is simple: Citrix technology works.”

Jacques Bodenstein, Lead, Compute and Platform at Apronics.

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